3sc Membership Annual

3SC
PARTNERSHIPS
WITH PURPOSE

3SC Membership overview

3SC's membership scheme provides advice and support to improve your social business and be successful in winning and delivering public sector contracts either as an individual organisation or as part of a 3SC supply chain.

3SC members receive information on tender opportunities and an opportunity to deliver on contracts we win alongside a full range of sector-specific advice and support. This helps members access, be contract ready to win and also successfully deliver, both large and small public sector contracts. Membership also includes access and signposting to business support across many areas including funding, business development, social impact evaluation and marketing.

Alongside these valuable support services, 3SC membership also offers an opportunity to join an influential group of charities and social organisations providing a united voice in challenging the current issues within public procurement processes that provide a barrier to so many third sector organisations. Join us in pushing through changes that enable all third sector organisations, particularly smaller ones, greater access to government contracts and the opportunity to be able to compete for them on a level playing field.

3SC supports its Members in many ways, including regular webinars and CPD opportunities for staff, networking and business development activities, discounts, toolkits and business guides as well as practical opportunities to join with 3SC in new bids and services. This year 3SC was recognised as a sector leader in Sharing Best Practice by the Employment Related Services Association, winning a coveted ERSA Award.

We know that change is required in procurement processes in all areas of local and central government. We are committed to making those changes happen and invite you to join us as a 3SC Member.

You can join for free and benefit from limited services as an Associate Member or become a Full Member for a small annual fee.

WHAT BENEFITS DO I GET AS AN ASSOCIATE OR FULL MEMBER?

BENEFIT	ASSOCIATE MEMBER	FULL MEMBER
Sector Updates – containing tender opportunities, articles on key issues and other news for the third sector	X	X
Access to a Full Member only section of the 3SC website which includes: toolkits (see below); information; member events and news about future funding opportunities		X
Access to new tender and contract opportunities	X	X
A Self-Assessment Toolkit to identify areas where you can improve your business, check if you are new contract/bid ready and/or areas you need to work on to pass due diligence processes and be a preferred provider. You can assess your organisation against a set of criteria on: Governance and Leadership Risk Finance Business Processes and Social Value Communications and Marketing Skills and Knowledge of the Workforce Information Technology and Security The toolkit will signpost you to further support as required, for example, a suite of organisational policies and procedures that can be tailored to suit your organisation		X

BENEFIT	ASSOCIATE MEMBER	FULL MEMBER
A suite of policies and procedures which can be downloaded and tailored to your organisation		X
Member Events – regular forums, learning and networking sessions plus lobbying events.	X (per event fee)	X
Individual advice and support, for example, advice on funding, business development issues and/or signposting to additional cost (discounted) support services including social impact evaluation, marketing		X
Marketing opportunities – the opportunity to be profiled on our website, be part of news articles and events		X
Marketing support – providing copy that can be used by Full Members on their websites		X
Access to Discounts and sector specific offers		X

Membership Re-launch

3SC Annual report 2023

January	February	March	April	May	June
				Linkedin Members Group	EOI Individual Placement and Support Programme
			New billing system		Monthly newsletter launch
		Introduction of Monthly Webinars		Monthly Members Spotlight interview launch	
					Improve training platform discounted offer

July	August	September	October	November	December
		Market research project by Cardiff University students		EOI ND Service for IOM London	Members Directory
	Members Survey		ERSA conference discount offer		
		Face to Face Networking event		Sepera College ATT courses discounted offer	Improved Members area and automated payment system
			Neurodiversity Toolkit		
				EOI Access to Work Mental Health Support Service	Future Events Calendar

Members Monthly Spotlight – watch it back

Month	Member	Description	Link:
May 2023	Liz Sewell at Belina Grow Consulting	Liz wrote an article about GROW app and her successful partnership with 3SC	Link: https://3sc.org/spotlight-on-belina-consulting-ltd-liz-sewell/
June 2023	Zack Haider Community Development Director at Intuitive Thinking Skills	As one of our many 3SC member's benefits each month we showcase work of one of our Members. This month we chatted to Zack Haider Community Development Director at Intuitive Thinking Skills. Zack is keen to network with other members and find out how they can support your organisation and work in partnership. To find out more about ITS please visit their website www.intuitivethinkingskills.com.	Link: https://3sc.org/member-spotlight-intuitive-thinking-skills-june-2023/
July 2023	Arriva UK Bus	Arriva UK Bus are a national public transport provider, who work with a range of employability and service providers as well DWP, where public transport is key to their service users and, the success of the programme they are running. If providers are funding their service users travel costs, this can be a time-consuming process involving receipts, expenses claim forms and, in some instances, where cash is given to the service user. To help rationalise and centralise their processes, providers can purchase travel vouchers directly from our dedicated business team.	Please contact bd@arriva.co.uk if you'd like to find out more from your local business manager https://3sc.org/3sc-member-spotlight-arriva-uk-bus-july-2023/
August 2023	Sarah Bird, CEO at Timebanking UK	Kasia Westwood, Contract Performance Manager at 3SC interviewed Sarah Bird, CEO at Timebanking UK In timebanking, people connect by sharing their time and skills with others. One of the founding principles of timebanking is that everyone has something to give – even if they don't yet know what it is. Timebanking values everyone's time and skill equally. You can earn a timebanking hour by helping someone fix something, by training them in a skill, by general mentoring, or by being a 'buddy' to motivate someone to take part in fitness activities or arts and crafts. For every hour a time bank member spends helping someone, they earn a timebanking hour. Timebanking UK is the national charity supporting the development of timebanking across the country with resources, training and support available. They are the national voice of timebanking, lobbying government and commissioners to change the way of thinking and to invest in people who might otherwise become 'hard to reach' or those who become dependent	Link: https://3sc.org/member-spotlight-timebanking-uk-august-2023/

Members Monthly Spotlight – watch it back

Month	Member	Description	Link:
September 2023	Jane Knight, Director at Successful Mums Academy	Kasia Westwood, Contract Performance Manager met with Jane Knight, Director at Successful Mums Academy talking about why she started her business, tips for parents looking for work, and successful partnership with 3SC.	Link: https://3sc.org/member-spotlight-successful-mums-september-2023/
October 2023	Audrey Bodman from Outshine Telephone Training & Resources	Kasia Westwood, 3SC Contract Performance Manager met with Audrey Bodman from Outshine Telephone Training & Resources to talk about Engaging Employers on the telephone, why is it so important and why people shy away from making calls.	Link: https://3sc.org/member-spotlight-outshine-october-2023/?utm_source=brevo&utm_campaign=3SC%20-%20October%20Newsletter&utm_medium=email
November 2023	ARC Coaching – Tony Adamson	Kasia Westwood, 3SC Contract Performance Manager chatted to one of 3SC members. Tony Adamson from TRA Coaching about how to cope with stress and burnout. Tony is a coach who helps Charity Managers manage stress, avoid burnout and reconnect to their values and purpose. He worked in the 3rd sector for over 25 years, 20 of these as a senior manager, and in March this year took voluntary redundancy and now works full-time as a coach. He's lived what he's going to talk about today – overworking and neglecting his wellbeing, chronic stress, ineffective boundaries, work/life imbalance, exhaustion, illness, loss of purpose and burnout.	Link:
December 2023	Naturally Talented Me	For our December Member's spotlight Kasia Westwood has been speaking to Nick from Naturally Talented Me. The Naturally Talented Me team provide a digital talent profiling platform that helps people who need extra support to progress into work. Some of the customer groups they work with include; care leavers, ex-offender, refugees, over 50's, veterans and racially minorities groups. For individuals, the platform identifies talents through the selection of hobbies and interests, provides an online portfolio facility to showcase potential using video, images and documents and matches talents with new careers and job opportunities that share the same talent mix. The system also captures accommodation requirements and diversity information which can be beneficial for programmes and commissioners. For organisations such as schools, colleges, employers and local councils it provides rich data on ring-fenced communities of users (learners/participants/employees) covering talents, hobbies and career matches as well as vocational profiling and barriers to employment. This visibility supports targeted employer outreach for educational institutions and intervention organisations, talent gap data and recruitment strategy insight for employers and regional data for local councils to inform intervention support.	Link:

Members Webinars and Networking Events

Month	Webinar/Event	Description	Link:
March 2023	Supporting women at work	On International Women's Day we celebrated women at work and obtained some tops tips for supporting your female staff at different stages in the workplace. This session was chaired by 3SC's Sharon Lynas and presented by a team of leading female coaches and business owners, including Sarah Clein, Edwina McQueen and Jen Smollett.	Link:
April 2023	How smaller organisations can become strategic partners in shaping, improving and delivering health services.	Anna Whitehead leads this session and guides us through how VCSE and SME organisations can help make the Government's vision for involvement in Integrated Care Systems (ICSs) a reality.	Link:
May 2023	Using tech to better support participants and learners	Marina Hoole and Jordan Escrig from Imployable will talk to us about how they've built a suite of in-house tech solutions to help support their learners into meaningful employment. Liz Sewell from Belina Grow will also be sharing advice and lessons learned from developing the award winning Grow App. Damien Posterino from Earlybird will introduce their voice-based software, which providers are using to generate key participant insights and optimise programme onboarding, progress and destination tracking.	Link:
June 2023	The 21st Century Employment Coach	We hosted a Webinar on the 20th of June about how the industry of employability coaching has changed in the last few decades and how technology can help with this sector. There was a great turnout at the session and our members learned loads from our guest speakers.	Link:

Members Webinars and Networking Events

Month	Webinar/Event	Description	Link:
September 2023	3SC Face to Face Networking Event	At our first in-person 3SC member's event for 3 years, we will be welcoming old and new members and friends to reconnect, mingle and explore opportunities. We'll be joined by expert speaker, Jim Carley, Founder and Managing Director of Carley Consult Ltd. Jim will be sharing with us his experience and top business development tips and we hope he might let us in on the secret for their impressive 83% bid win rate! We'll also be doing some speed networking and hearing from Caroline Fox, Twin Group's CEO and 3SC's Director, Kathryn Jellings.	Link:
October 2023	Employability Toolkit	This is a very special event aimed at frontline Advisors delivering employability services. Your Employability Advisors do a fabulous job, delivering great outcomes for customers and this session is all about supporting them! We'll be sharing a few 'secret ingredients' to increase engagement and performance on your Employability Programmes. We will be hearing from three very successful speakers Liz Sewell from Belina Consultancy and Audrey Bodman from Outshine Group and 3SC's Sarah Bridgeman, Senior Neurodiversity Coach . Liz Sewell will deliver session on GRoW mindset. Audrey will deliver session How to increase performance by using telephone in both customer service & employer engagement. This interactive session will give an overview and useful tips on how to increase performance by using a telephone. How to engage with brand new and existing customers and employers, what language to use and question to ask to help maximise outcomes on the Employability Programmes. Finally we will finish up with Sarah, who will be sharing her top tips for Working with Neurodiverse customers to help them engage better in employability programmes.	Link:

Members Webinars and Networking Events

Month	Webinar/Event	Description	Link:
November 2023	Life Garage	Does the idea of wellbeing not relate to some of your clients or even your teams? Does it all sound a bit like woo-woo to them? Then why not try The Life Garage! Based on the hook that you service your car, so why not your life, The Life Garage helps people develop the tools they need to live life well using proven psychosocial methods. This session is another ideal one for your front-line Advisers, with expert speaker, Dr Dave Wood. Dr Dave is a Coach, former Probation Officer and Lecturer of psychosocial analysis. In this session he will help us get to know some simple tools that we can all develop to help us cope with common struggles and challenges in life. Join us as we explore the 'Life Garage'.	Link:

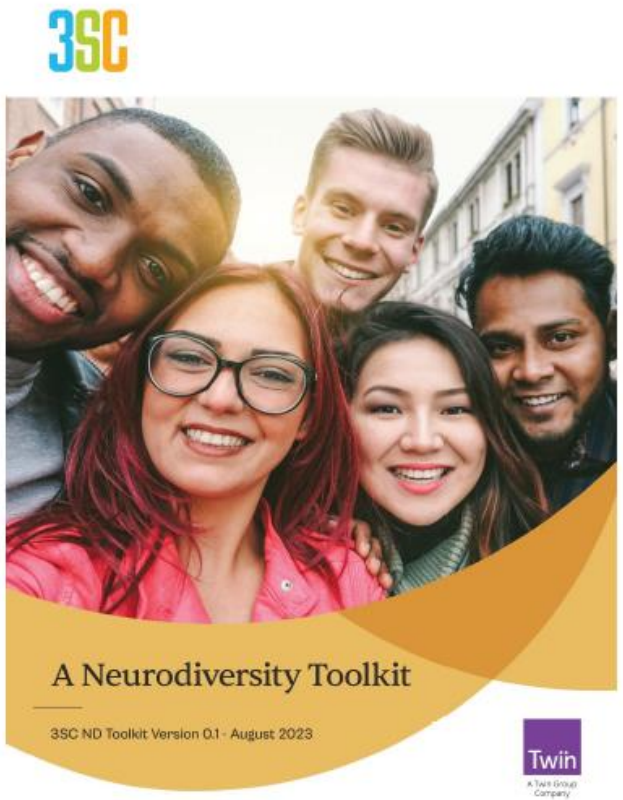
Events Calendar 2024

January	February	March	April	May	May	June
Face to Face Networking event	**Love Yourself - Self Care - You cannot pour from an empty cup**	**Unlocking the Power of Your Network: Monetising Your Connections**	**Mastering the Art of Career Resilience**	**The importance and impact of positive wellbeing in employability**	**Face to Face Networking Event**	**Neuro-inclusive recruitment**
Birmingham	Online Webinar	Online Webinar	Online Webinar	Online Webinar	Greenwich Twin office London	Online Webinar
31/01/2024	13/02/2024	12/03/2024	23/04/2024	14/05/2024	29/05/2024	
13:30 - 16:00	10:30 - 12:00	10:30 - 11:30	10:00 - 11:30	10:30-12:00	13:30 - 16:00	EOI Individual Placement and Support Programme
Registration link: https://www.eventbrite.co.uk/e/3sc-members-event-and-networking-tickets-776894340887?aff=oddtdtcreator	Registration link: https://events.teams.microsoft.com/event/336e80e8-e161-407a-a907-b943d25a0423@84939a6d-b93f-41c8-9bb1-98349aa68dfe	Registration link: https://events.teams.microsoft.com/event/806594be-4fda-41ae-8fa1-aabd7196af4d@84939a6d-b93f-41c8-9bb1-98349aa68dfe	Registration link: https://events.teams.microsoft.com/event/79f00125-751f-4e6c-988c-8ad88c1acbf4@84939a6d-b93f-41c8-9bb1-98349aa68dfe	Registration link: https://events.teams.microsoft.com/event/5c54d571-f850-465f-a972-ef9edc37dfba@84939a6d-b93f-41c8-9bb1-98349aa68dfe	Registration link:	Registration link: https://events.teams.microsoft.com/event/d1eacb6d-1488-42da-81c6-374336b45eeb@84939a6d-b93f-41c8-9bb1-98349aa68dfe

Toolkits and documents

TOOLKITS AND DOCUMENTS

- SELF-ASSESSMENT TOOLKIT
- POLICIES AND PROCEDURES TOOLKIT
- POLICIES AND PROCEDURES TEMPLATES
- ENVIRONMENTAL IMPACT
- DOCUMENTS AND ARTICLES



In October 3SC has introduced a Neurodiversity Toolkit

PDF
Microsoft Edge
PDF Document

Newsletters

Month	newsletters
June 2023	https://r.email.3sc.org/7uyht8lsl4c.html
July 2023	https://r.email.3sc.org/7v1x2klsl4c.html
August 2023	https://r.email.3sc.org/7v52uklsl4c.html
September 2023	https://r.email.3sc.org/7vgo18lsl4c.html
October 2023	https://r.email.3sc.org/7vlo6klsl4c.html
December 2023	

News/articles - https://3sc.org/#blog

Tender opportunities

3SC has offered the following opportunities this year:

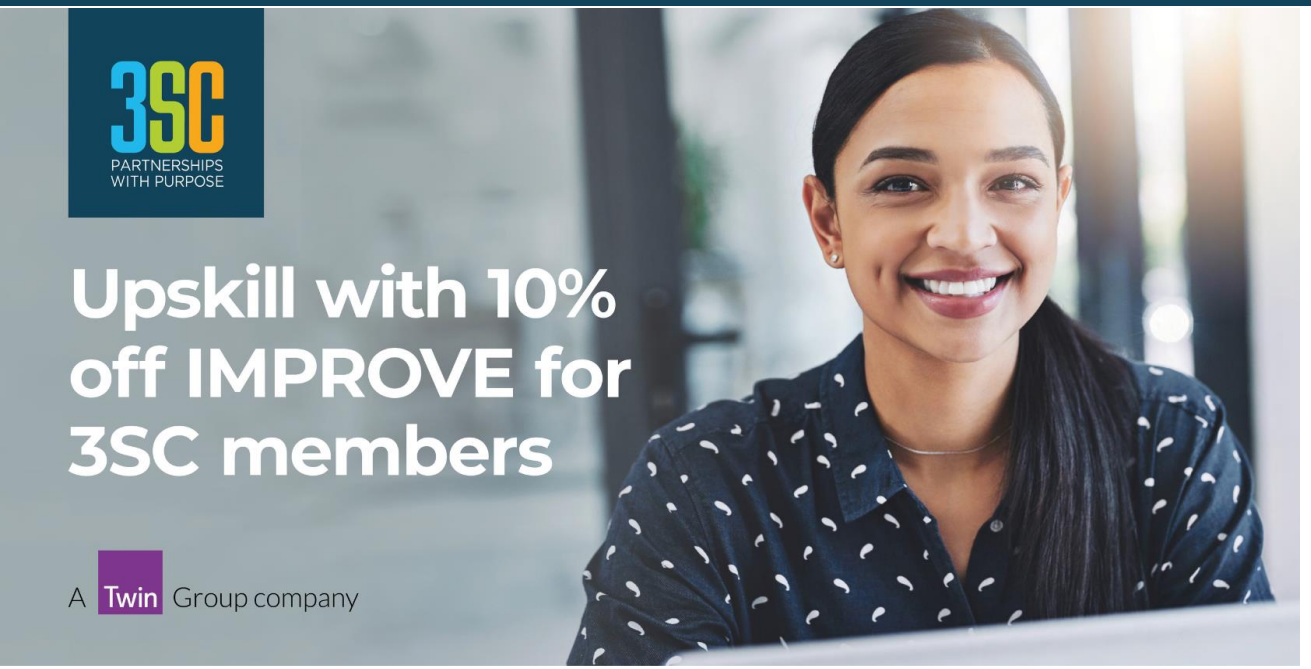
- Neurodiversity Service for Integrated Offender management in London
- Access to Work Mental Health Support Service with Twin
- Individual placement and support – Norfolk
- Neurodiversity Service for Wales Probation Service x 4 Contract Opportunities
- Targeted NEETs programme for Greater London Authority
- North Wales Employment Programme for Offenders
- Holistic Assessments – UK wide
- Onboarding additional partners for our GLA Parental Employment Programme, Neurodiverse In Work Coaching and MOJ Wales and West Midlands Programmes

Green = Programmes that were won

Amber = Waiting on the outcome

Blue = Unsuccessful or did not bid

IMPROVE – discounted price for members



IMPROVE is a simple yet comprehensive Learning Management System (LMS) designed to cater to the specific needs of SMEs.

As an SME ourselves, we understand how challenging it can be to comply with regulation, get staff trained, develop team members into new roles, onboard new starters and ensure consistency of document sign-off. IMPROVE can solve all this, as well as monitoring these tasks and their outcomes.

What do you get out of IMPROVE?

1. 90+ courses in a constantly growing library
2. An efficient induction and onboarding platform
3. Easy management of compliance and regulation records

3SC members get a special deal when joining IMPROVE, getting **10%** off the annual fee. For many of our members this discount will completely cover the annual cost of being a 3SC member!

Sepera College – ATT courses at discounted price

Did you know our members get access to discounts and special offers?

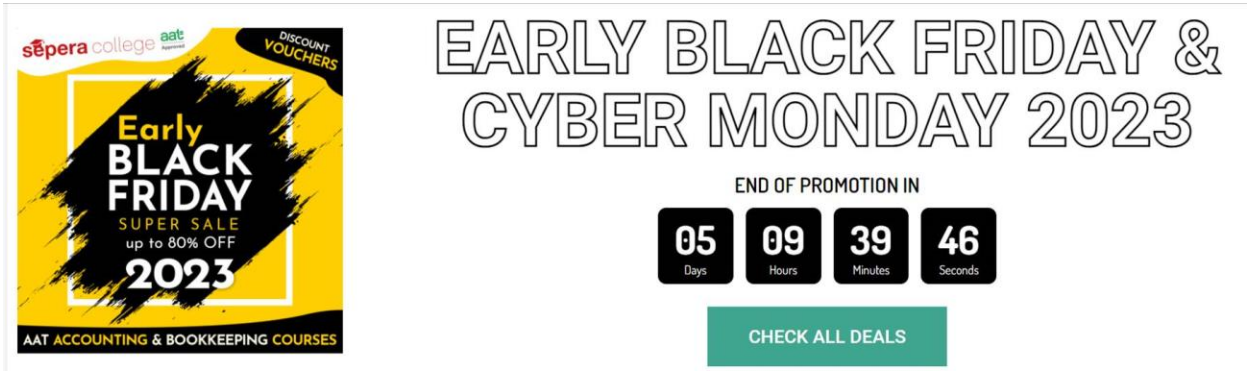
We're bringing an **exclusive offer** to our members from Sepera College!

Sepera College are one of our members, and they are an organisation that provides AAT approved training for those looking to move into, or further their career in accounting. For #BlackFriday, they're offering a special discount for our members.

If not for yourself or your staff, maybe your customers could benefit from this offer?

As well as unique discounts and offers, our members also get access to a range of amazing resources like our webinars, invites to our networking events, and the ability to meet and work with all of our amazing members!

Sign up via link provided to get this amazing Black Friday offer: https://www.seperacollege.com/?bestdeal=12



3SC – Winner of Sharing Best Practice ERSA Award

3SC were fortunate to take home the Sharing Best Practice Award!

3SC and our Director Kathryn Jellings FIEP, were recognised for her continuous contributions to forums, conferences, and networking events, and a large part of this was the service we provide to 3SC Members.

The Employment Related Services Association (ERSA) endeavour to transform the lives of individuals seeking career advancement into the workforce. Their annual awards celebrate those in the industry who are working for better work.

Membership Annual Subscription Cost

The cost of membership works on a sliding scale according to the size of your organisation as per the following table.

New ANNUAL COST from Jan 2024 onwards

4 or less Staff	£100 + VAT
5 - 15 Staff	£300 + VAT
16 - 49 Staff	£500 + VAT
50+ Staff	£700 + VAT

Coming up soon..